



GREATER MARATHON CHAMBER OF COMMERCE
CONNECTION
The Official Monthly Publication of the Greater Marathon Chamber of Commerce

47th Annual Marathon Seafood Festival
presented by



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Fresh.
Friendly!**



Coming Soon

03.11-12.2023



www.MarathonSeafoodFest.com

***We will not be hosting a Chamber Business After Hours
or Membership Luncheon for March
as we are getting ready for the big event!***

Please welcome our new members!

Scotty's Sport Fishing
1998 Overseas Hwy, Marathon, FL 33050
786-682-7004
Scott.costa74@icloud.com
<https://scottysportfishing.net/>
Contact: Scott Costa

Private Capital Loans, LLC
780 1 NW 37th St. #201, Doral, FL 33195
321-914-5159 Keyswide
ilizano@privatecapitalloans.com
Owner: Idania Lizano – Marathon Local
Mortgage Lending / Commercial Loans

Matt Pitcher
761 98th St., Marathon, FL 33050
704-201-0622 / mpitcher@zuzick.com
Life & Supplemental Health Insurance Sales

**MarineLab/Marine Resources
Development Foundation**
51 Shoreland Drive, Key Largo, FL 33037
305-451-2353
kim@marinelab.org / Contact: Kim Gregory
Environmental education & research programs

Sailor's Dog Spa
12535 Overseas Hwy, Marathon, FL 33050
305-922-2191 / Candice@sailordogspa.com
<https://www.sailordogspa.com/>
Contact: Candice Lee
Dog Grooming, Boarding & Daycare

Banana Bay Resort & Marina
4590 Overseas Hwy, Marathon, FL 33050
305-743-3500
Christopher.Dorsey@BananaBay.com
<https://www.bananabay.com/>
Contact: Christopher Dorsey, GM

Key West Wildlife Center
1801 White St., Key West, FL 33040
305-292-1008
boardofdirectors@keywestwildlifecenter.org
<https://keywestwildlifecenter.org/>
Contact: Jennifer Lopes, Board of Directors

Bruce & Karen Tyson (individual)

Chamber Member Recap

New Members This Month: 8

Total Members: 563

Visitor Center Recap

Total Members: 82

Monthly Stats

January 2023

Total Visitors: 2067

Daily Average: 73

Top State: Florida

Top Countries: Canada

Without Reservations: 25%

Member Referral Program:

Anytime a current member of the Chamber successfully refers another business to join, they will receive \$25 in "Chamber Bucks!" Chamber Bucks can be used to attend monthly luncheon meetings or for advertising opportunities through our website or newsletter.

Events:

Please let us know about upcoming events or community news for our newsletter, social media pages and online calendar. Or submit your own events to our online calendar.

Visit www.floridakeysmarathon.com and Click to Submit Your Event or contact Erika@floridakeysmarathon.com

CHAMBER BUCKS!

Any current member of the Chamber that successfully refers another business to join, will receive \$25 in "Chamber Bucks!"

Chamber Bucks can be used to attend monthly luncheon meetings or for advertising opportunities through our website or newsletter.

New/Current Member Orientation:

We want to ensure you are able to take full advantage of your chamber membership.

Please set up a Member Orientation with Erika to learn more about how you can maximize your membership with us and utilize member benefits that will help you and your business.

Contact Laura for more info:

membership@floridakeysmarathon.com
305-743-5417

Executive Membership Circle

Starfish Level
Seafarer Realty, LLC

Angelfish Level

Iberia Bank • First State Bank • Hawks Cay
Florida Keys Media • Isla Bella Beach Resort
Florida Keys Electric Co-op • 5 Star Air
Million Air • Faro Blanco Resort

Seahorse Level

Centennial Bank • Keys Federal Credit Union
D'Asign Source • Marlin Bay Resort & Marina
Fishermen's Community Hospital
Weekly Newspaper • Dolphin Connection
Faro Blanco Resort • Wolfe/Stevens PLLC
Mt. Sinai Cardiology of the Keys
UM Sylvester Cancer Center • The Tackle Box
Florida Keys Cemetery

Additional opportunities to advertise to Chamber members and visitors include:

Monthly Travel Email Blast

Our Travel email blast goes out to a growing list of visitors (5,700+ including travel writers) The email blast will consist of up to 20 business listings (includes picture/logo, contact info and website link) upcoming events and featured business spotlight. This blast is a great way to get noticed by travel writers and potential visitors. The cost is only \$35/month to participate. Contact (305) 743-5417 or info@floridakeysmarathon.com

Newsletter Ad or Flyer

Take advantage of our advertising opportunities with a flyer or ad space! Contact Jeanine@floridakeysmarathon.com for pricing

Member Email Blast

We will send your email/flyer to all of our Chamber members and their staff (1,400+ recipients) Cost is \$50/email and you chose the date and frequency of the blast. Contact Erika@floridakeysmarathon.com for an application

Events

Please let us know about upcoming events or community news for our newsletter, social media pages and online calendar. Or submit your own events to our online calendar. Visit www.floridakeysmarathon.com and Click to Submit Your Event or contact Erika@floridakeysmarathon.com

MARATHON NEWS, EVENTS & HAPPENINGS

March 4th

Annual House & Garden Tour

10am-4pm

The Marathon Garden Club will host their annual House and Garden Tour featuring 4 unique homes and gardens plus one exceptional garden with live music. Tickets are \$35 and may be purchased at the Garden Club, 5270 Overseas Highway, MM50, Gulf (Mon. – Fri. 10-2), from the Marathon Chamber of Commerce, at the DK Beach Boutique on Key Colony Beach or online at Eventbrite (www.eventbrite.com). Call the garden club at 305-743-4971 for more information or visit www.marathongardenclub.org

11th Annual Swords & Tails A Seaside Soiree for CFK

6pm at CFK Upper Keys Center in Key Largo

\$175 ticket includes cocktails, fine keys cuisine & dancing. Costumes are encouraged.

Visit www.cfk.edu/soiree to purchase tickets
Sponsorship packages available
and virtual silent auction will run Feb 22-Mar 4
Benefiting the students and programs
of The College of the Florida Keys

March 5th

66th Annual Key Colony Beach Day

The City's Birthday Celebration held from 9am-4pm at KCB 7th St Park

Live music, food, drinks, vendors, and barracuda & ducky races

Bring a lawn chair and enjoy the all day music!

Free Admission. Free parking.

Helping to support the KCB Fishing & Boating Club, Marathon Rotary Club & Zonta

March 9th-25th

Marathon Community Theatre presents:

Desperate Measures

A musical gone wild!

Tickets \$33 before tax

Visit www.marathontheater.org or 305-743-0994

March 11th & 12th

47th Annual Marathon Seafood Festival

Sat 10am-9pm Sun 11am-5pm

at Marathon Community Park

\$5 admission kids under 12 free with paying adult

Free admission on Sunday for active and retired military with ID

Live music, fresh seafood (and non-seafood), drinks (beer, wine, frozen drinks & non-alcoholic drinks), boat show, kids area, retail vendors with jewelry, art, clothing, furniture and more!

March 25th

2nd Annual Curry Hammock Community Action Day

What to bring?

Sun protection

Bug spray and/or wear long sleeves and pants

Closed-toed shoes are required

(we will be wading through water)

Change of clothes (there are showers available at the John Pennekamp park)

Towel

Reusable water bottle

March 31st

History of Diving Museum presents:

Dive Into Art & Music

Join us for a special musical tribute experience

featuring a unique exhibit of Jerry Garcia's Fine Art

5:30-9:00 pm, under the stars at Safe Harbor Angler House

There will be a limited number of general admissions available at \$35 per person, as well as VIP options.

You can purchase tickets by calling the museum

at 305-664-9737,

or on the website:

<https://divingmuseum.org/events-calendar>

Membership Luncheon Hosted by Courtyard Marriott

Photos courtesy of TIME OUT Magazine



Membership After Hours Hosted by Berkshire Hathaway

Photos courtesy of TIME OUT Magazine



February 23, 2023

Daniel Samess, CEO
Greater Marathon Chamber of Commerce
12222 Overseas Hwy
Marathon, FL 33050



Valued Marathon Chamber of Commerce Member:

The Greater Marathon Chamber of Commerce Board of Directors is honored and proud to support, inform, promote, and advocate for your business!

One way we try to support your business is through our annual **(2023) Professional/Adult Continuing Education Scholarship Program**. Your Marathon Chamber Board will award up-to \$10,000 in such scholarships to fellow business-members (and staff) who wish to continue to advance their knowledge, skills, and abilities via a continuing education opportunity in 2023. Scholarship amounts can be anywhere from \$50.00 - \$1,000.00 per applicant and can include any type of training, classes, courses, seminars, or continuing education opportunity. I hope you take advantage of this member-benefit and opportunity for yourself and/or your employees. Please see the attached application and return it to us by April 30th.

Thank you for taking the time to review this information. Please call or email us anytime with any questions you may have, as well as for any assistance you may need putting your application together. If you haven't yet renewed your chamber-membership for 2023 please do should you wish to apply for this scholarship/grant opportunity.

We truly value your membership with us, and more importantly I appreciate having the opportunity to continue to serve your business and staff.

Sincerely & Respectfully,

Daniel Samess, M.S.
Chief Executive Officer
Greater Marathon Chamber of Commerce
(305) 743-5417

ceo@floridakeysmarathon.com

www.FloridaKeysMarathon.com

www.MarathonSeafoodFestival.com

GREATER MARATHON CHAMBER OF COMMERCE
2023 Professional/Adult Continuing Education Scholarship Application

****Please turn in completed application to the Marathon Chamber no later than 5PM
on April 30, 2023****

Send/Return to: Marathon Chamber of Commerce 12222 Overseas Hwy, Marathon,
FL 33050 (or email to: CEO@FloridaKeysMarathon.com)

About:

The Marathon Chamber of Commerce Board of Directors strives to continuously strengthen the Marathon Chamber's educational programs offered to our 540+ members. One way was by creating a new scholarship opportunity that will allow one member, or employee of a business-member, to continue to advance their knowledge, skills, and abilities via a continuing education opportunity.

There are many great training programs throughout the state and region that employees may benefit from; but between the costs, travel, and time away from work, it is prohibitive for businesses to take advantage of these opportunities.

These new scholarships offered by the Marathon Chamber Board of Directors seeks to bridge that gap, making such opportunities more accessible to our business-members and their employees.

Appropriate Uses:

Any type of training, classes, courses, workshops, seminars, or educationally-based opportunities that will enhance the knowledge, skills, and abilities of a business-members' employees, staff, or owners. We chose to keep the limitations extremely open and broad, as to allow employers to choose the right program that provides the best return on investment for their staff and business.

→ College of the Florida Keys offers some great continuing educational courses online, here are a few links for more info/resources, or call them at (305) 809-3238

<https://www.ed2go.com/fkccconed/>

<https://www.cfk.edu/academics/community-education/>

Monies received from the Marathon Chamber may be used for:

- Costs of educational/continuing education programs, training, etc.
- In addition to costs of training, travel costs associated with the training opportunity:
 - Continuing education must take place from time of application deadline through December 31, 2023.
 - Scholarship(s) paid via reimbursement only, all invoices, proof of **purchases/receipts, etc. must be submitted prior to December 31, 2023.**

Scholarship Amount(s):

- Applicants may apply for any amount between \$50.00 - \$1,000.00.
- ***We ask you apply for only what you "need" as it may free up more monies for other applicants.**
 - Resources are limited, the GMCC reserves the right to pro-rate awarded grants as/if needed, and/or partially award requested grants.

ADULT/PROFESSIONAL CONTINUING EDUCATION APPLICATION

- Application must be completed in full & returned to the Marathon Chamber By: **April 30, 2023** to be valid -

Business Name: _____

Name of Specific Employee/Applicant: _____

Physical Address of Business: _____

Business Contact Info (Name, Email & Phone; who Chamber will work with): _____

Date of applicant's training, educational program class, etc. Begins: _____ Ends: _____

Cost for Continuing Education Opportunity \$_____

*If awarded less than what you apply for, will you still move forward with the continuing education opportunity (YES or NO)?

If applying for travel, room/board costs in addition to program costs, list/itemize them here:

Example: Car Rental = \$150.00

_____ = \$ _____ = \$ _____

_____ = \$ _____ = \$ _____

$$= \$ \quad = \$$$

Total Cost (includes continuing education, travel, etc.) = \$ _____

Please describe the Continuing Education Program you are intending to use this scholarship for. Please include *1) the name of the training program, seminar, class, etc. *2) Detailed information about this program (when, where, what); and *3) why you and/or your employer feel this will benefit you and your company/business?

The more detailed the better your chance in receiving all or part of the scholarship (attach additional sheets as needed):

Chamber of Commerce

Letter(s) of Recommendation from your Supervisor (if applicable) are not required but encouraged

Signature: _____ **Date:** _____

COMMERCE CORNER



A-Wax

WINDOW CLEANING & PRESSURE WASHING

New owners Debra Carroll and Alex Eason took over the business in 2022 and continue to provide window cleaning, pressure washing and floor cleaning services. Their secret to success is to provide quality service that saves local owners money in the long run by preventing salt build up from corroding windows, stucco and siding. "Awax Windows Cleaning is locally owned by an army veteran who works hard for all of the Keys" said Carroll.

305-834-1842
awax33050@gmail.com

Greater Marathon Chamber of Commerce
305 743 5417 • 1 800 262 7284
visitus@floridakeysmarathon.com
www.floridakeysmarathon.com
12222 Overseas Highway • Marathon, FL 33050



COMMERCE CORNER



Established in 2020, Keys Helicopter Tours provides a memorable experience for their customers through a birds eye view of the spectacular waters of the FI Keys, incredible wildlife sightings and sharing a little Keys history along the way. Owner Savanna Gootee says her key to success is prioritizing safety and customer satisfaction. This family owned business is dedicated to making your family adventure a one of a kind experience.



1.888.535.4354

9850 Overseas Hwy, Marathon
info@keyshelicoptertours.com
www.keyshelicoptertours.com

Greater Marathon Chamber of Commerce
305 743 5417 • 1 800 262 7284
visitus@floridakeysmarathon.com
www.floridakeysmarathon.com
12222 Overseas Highway • Marathon, FL 33050



COMMERCE CORNER



The **TITLE STATION**

Established in 1999, The Title Station specializes in real estate closings. Owners, Kim Jackson and Karen Deleo, says their key to success is the relationships built on trust and effective communication with real estate agents and lenders. "Quality service is our #1 priority", said Jackson. They take pride in their ability to make what can be a stressful process easy and convenient for their clients.

321-266-7607

www.thetitlestation.com

GREATER MARATHON CHAMBER OF COMMERCE

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5001 Overseas Highway, Marathon, FL 33050
P: 305-743-7099 F: 305-743-4057
www.marathonvet.com

SEA YOU AT THE SEAFOOD FEST



It's March, which means the Original Marathon Seafood Festival is here! We hope to see you all at Marathon Community Park March 11th & 12th for our 47th Original Marathon Seafood Festival. The Marathon Seafood Festival consists of over 15,000 festival guests, live entertainment and over 200 vendors, along with art booths, a boat show, kid's games and rides, and some new additions like a bloody-mary and on-the-rocks margarita bars, craft beers, and some great entertainment like The Red Elvies, Southern Stampede, Caribe, and more!

The Marathon Seafood Festival brings in thousands of out-of-county guests each year to our Island having a \$7,000,000.00+ economic impact each year on our businesses and community. Regarding economic impact and working with our visitors, I am extremely proud of the amazing job the staff in our Marathon Chamber & Visitor Center does; especially how well they work with visitors that stop into our visitors center, call, or email us asking for information about Marathon and the FL Keys. Most commonly we field questions on what to do, where to eat, stay, and play; so we may make their trip a memorable one.

- A Couple Visitor Center Fun Facts:
- Research shows that visitors who stop in the Marathon Visitor Center are likely to extend their stay by an average of three-days; this results in total additional visitor spending (includes accommodations) to the tune of \$6.2+ million per year!
- 15+% of our annual visitor center walk-ins arrive without reservations (crazy right)!
- Our customer service ratings are top notch!
- Our TripAdvisor rating is a perfect 5.0
- Our Google rating is 4.9/5.0

One of the Marathon Seafood Festival's goals is, other than putting heads-in-beds, is to enhance our visitors' experience and time here in the Islands of Marathon, and while we know the event attracts many to our islands, we want them to come back again. The seafood festival helps to do just that and we are proud of this two-fold effect our event has. Actually three-fold, forgive my ignorance; as our event serves as an annual meeting place for so many of our locals who get to celebrate our fishing heritage and catch up with friends we may not always get to see.

Your Marathon Seafood Festival also allows us and our event partner, the Organized Fishermen of Florida (Marathon Chapter), to give back to our great community. Between both organizations over \$70,000.00 in event proceeds find their way back to local not-for-profits, scholarships for local students, and grants for chamber members (continuing education, beautification grants, etc.). We are equally proud of the "local benefits" our event provides, truly making the Marathon Seafood Festival a win-win for all.

Thank you, and I look forward to seeing you at the 47th annual Original Marathon Seafood Festival (March 11-12)! If you are interested in volunteering please call Erika at your Marathon Chamber to get signed-up (305-743-5417), and check out our event website as well for more info on entertainment and more at www.MarathonSeafoodFestival.com.

Most Respectfully,

CEO
www.MarathonSeafoodFestival.com
Greater Marathon Chamber of Commerce
(305) 743-5417
ceo@floridakeysmarathon.com
www.FloridaKeysMarathon.com

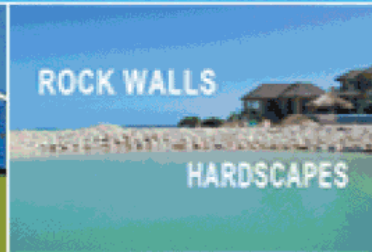


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www.marlinbay.com

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Dwight L. Hill, Florida Keys Market President
Trich Worthington, Florida Keys Group Branch Manager

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Florida Keys Media


SOUTHERN KEYS
CEMETERY

Join Us In Congratulating Lori Bailey

First State Bank is proud to announce the promotion of Lori Bailey to Senior Vice President.

Lori has been an integral part of our team since 2006, providing commercial and residential lending services to our customers in the Upper and Middle Keys. Her strong work ethic, positive attitude, and commitment to her customers and her co-workers are unparalleled.

Congratulations Lori!

Lori Bailey
Senior Vice President
Market Lending Leader
305-809-5510
LoriB@KeysBank.com
NMLS: 812459



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305-289-0540

TheTackleBox@thetacklebox.com

Teri Hiller -Chair Elect
Coldwell Banker Schmitt Real Estate Co.
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Marathon, FL 33050
305-481-0361
terihiller@cbschmitt.com

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foodforthought33050@gmail.com

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LaSmith@cocacolaflorida.com

Candice Grostefon -Director
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Robert Moore-Director
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61 Hawks Cay Blvd.
Duck Key, FL 33050
305-998-4590
bob.moore@hawkscay.com

Daniel Samess, CEO
Marathon Chamber of Commerce
12222 Overseas Hwy
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ceo@floridakeysmarathon.com



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Interested in Solar? Finance with FKEC!

Florida Keys Electric Cooperative is committed to making access to solar power generation possible for interested members. Obtain an FKEC solar loan and make payments through your monthly electric bill — It's that easy.

How do I qualify? Qualifying is based solely on your credit history with FKEC. Residential members must have a minimum 12-month clean billing history with FKEC and commercial members must have 24 months.

How do I apply? Start by calling FKEC Member Service at 305-852-2431 to see if you are eligible, and to learn more about the terms of the loan. You can also find the terms and steps to obtaining a solar loan at www.FKEC.com.

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www.marathonlumberandbuildingsupply.com

*Please welcome our new
team members, we are so
excited to have you aboard!*



Alexia Mann
BROKER OWNER, GRI, AHWD, MRP
305.209.5166
.....
Alexia@SeafarerRealty.com
.....
www.SeafarerRealty.com



Danial Marrs
.....
Danial@SeafarerRealty.com
.....
305-767-3495

Michele Safos

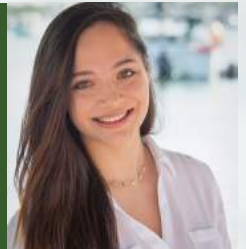
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Michele@SeafarerRealty.com
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724-691-6613




Ginger Perreault
.....
Ginger@SeafarerRealty.com
.....
305-731-8148



Milly Cruz
.....
Milly@SeafarerRealty.com
.....
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