



GREATER MARATHON CHAMBER OF COMMERCE
CONNECTION
The Official Monthly Publication of the Greater Marathon Chamber of Commerce



Chamber After Hours

January 14th - 5:30pm-7:30pm



Live music, great food & drink, raffles and more!

Membership Luncheon

Speaker: Jenny Lorenz, OMG

A Holistic Approach to Marketing



Marathon Elks Lodge
8239 Overseas Hwy

January 20th- 12pm-1pm \$20 Please RSVP to
erika@floridakeysmarathon.com or 305-743-5417

Please welcome our new members!

Island Cowork
islandcoworkmarathon@gmail.com
305-209-5166

Monroe Concrete
jtoppino@charleytoppino.com
239-595-7262

Hennessy Sportfishing
hennessysportfishing@gmail.com
hennessysportfishing.com
813-410-1879



Chamber Member Recap

New Members This Month: 3

Total Members: 543

Visitor Center Recap

Total Members: 70

Monthly Stats

November 2025

Total Visitors: 769

Daily Average: 18

Top State: Florida

Top Countries: Canada

Without Reservations: 4%

Member Referral Program:

Anytime a current member of the Chamber successfully refers another business to join, they will receive \$25 in "Chamber Bucks!" Chamber Bucks can be used to attend monthly luncheon meetings or for advertising opportunities through our website or newsletter.

Events:

Please let us know about upcoming events or community news for our newsletter, social media pages and online calendar. Or submit your own events to our online calendar.

Visit www.floridakeysmarathon.com and Click to Submit Your Event or contact Erika@floridakeysmarathon.com

CHAMBER BUCKS!

Any current member of the Chamber that successfully refers another business to join, will receive \$25 in "Chamber Bucks!" Chamber Bucks can be used to attend monthly luncheon meetings or for advertising opportunities through our website or newsletter.

New/Current Member Orientation:

We want to ensure you are able to take full advantage of your chamber membership. Please set up a Member Orientation with Erika to learn more about how you can maximize your membership with us and utilize member benefits that will help you and your business.

Contact Amanda for more info:
membership@floridakeysmarathon.com
305-743-5417

EXECUTIVE MEMBER CIRCLE

Starfish Level

Brutus Land and Sea

Coldwell Banker Schmitt Real Estate Co.

Angelfish Level

D'Asign Source

Faro Blanco Resort

First Horizon Bank

First State Bank

Florida Keys Electric Co-op

Hawks Cay Resort

Hotwire Communications

Isla Bella Beach Resort

Key Squared Construction

Marathon Garbage Service

The Tackle Box

Seahorse Level

Berkshire Hathaway HomeServices

Centennial Bank

Faro Blanco Marina – by Suntex

Fisherman's Community Hospital

Keys Federal Credit Union

Marathon Community Theatre

Million Air

Keys Weekly Newspaper

Wolfe Stevens, PLLC

Wright Barrows, PLLC



Additional opportunities to advertise to Chamber members and visitors include:

Monthly Travel Email Blast

Our Travel email blast goes out to a growing list of visitors (5,700+ including travel writers) The email blast will consist of up to 20 business listings (includes picture/logo, contact info and website link) upcoming events and featured business spotlight. This blast is a great way to get noticed by travel writers and potential visitors. The cost is only \$35/month to participate. Contact (305) 743-5417 or info@floridakeysmarathon.com

Newsletter Ad or Flyer

Take advantage of our advertising opportunities with a flyer or ad space! Contact Erika@floridakeysmarathon.com for pricing

Member Email Blast

We will send your email/flyer to all of our Chamber members and their staff (1,400+ recipients) Cost is \$50/email and you chose the date and frequency of the blast. Contact Erika@floridakeysmarathon.com for an application

Events

Please let us know about upcoming events or community news for our newsletter, social media pages and online calendar. Or submit your own events to our online calendar. Visit www.floridakeysmarathon.com and Click to Submit Your Event or contact Erika@floridakeysmarathon.com

2026: The New Norm ... ?



I hope you had a great Holiday and New Year's! While the holidays are a great time of year, it is nice to get back into normal routines post holidays. More importantly it signifies a new year, and a time for new opportunities. Specifically opportunities to succeed and prosper regarding our businesses and careers. We had a strong end to 2025, with our busiest week of the year (Christmas – New Year's).

We are looking forward to hitting our stride this winter and spring for our high season. While it's a stressful time, it's good to be busy and in-demand. Especially after experiencing a very traditional (slow) fall season as far as tourism, traffic, etc. We (middle keys) ended the TDC's FY up about .8% in bed tax collections compared to 2024, which was on-par with other districts in the FL Keys. While we were mostly flat in revenue (while expenses still increase of course), it again signals our tourism market is reverting back to normalcy. All other destinations have been open and are being ultra-aggressive in their marketing, and visitors are taking advantage of those opportunities, along with geopolitical issues effecting tourism. I do look forward to our market's continued growth, mortgage rates continuing to drop, etc. as we move into 2026.

I am also very excited for the continued success and momentum of our TDC/Visit FL Keys. Kara, our TDC's CEO recently spoke at our November luncheon, outlining all the changes, and plans for 2026 and beyond. I am confident Kara and her team will take our TDC to new heights in 2026, which in turn positively affects you, our valued business-members.

Finally, per my usual January/New Year's words of wisdom, here are a few important items to think about, and look into implementing in 2026:

-Sound Budgeting & Cash Flow (I like to include this most year's, because its so very important, especially with expenses only rising): Update your budget (if you haven't already), now that we are seeing a more traditional seasonality regarding tourism. Your Marathon Chamber (contact us anytime) can help you in updating your budget, better understanding cash flow, as well as any other financial reports that will help you make sound decisions that will positively affect your business.

-Staff Retention & Benefits: Most of you (us) are thin on staff, and strive to maintain staffing levels, if not increase them. So how can you accomplish this? Staff not only go where the money is, but where the quality of work and benefits are! Make changes to improve the workplace morale, as well as adding any benefits (401K plans with matching, healthcare, PTO, etc.) in order to retain and recruit quality staff.

-Education & Resources: we should never stop learning/improving, and your Marathon Chamber is here to help with that. Please contact us for any/all your educational needs. We also partner with our SBDC (Small Business Development Center) who offers 1-1 consulting, training, and resources that are all FREE for businesses!

-YOUR Health: without YOU your business (and family) cannot operate at its best/peak capacity. Ensure you are taking care of yourself, exercise, eat right, and get an annual healthcare checkup and physical. Baptist actually offers executive physicals, which are a great way to get a full and complete workup on your state of health. We want you to enjoy the fruits of your labors, this can only be accomplished if YOU are healthy and well (mentally and physically).

Finally, thank you for being a member of The Greater Marathon Chamber of Commerce in 2025, and we look forward to again serving you in 2026. If you have any questions about your membership renewal invoice please call us anytime. Want to know more about what the Marathon Chamber can do for you and your business? Please call us to set up an orientation/member benefits meeting; we will travel to your place of business if need be. Our mission is to serve and support you; and we look forward to doing just that yet again in 2026.

Here's to a healthy, safe, and fruitful 2026! Most Respectfully,

CEO
Greater Marathon Chamber of Commerce
(305) 743-5417
ceo@floridakeysmarathon.com
www.FloridaKeysMarathon.com
www.KeysBrewBQ.com



BUSINESS AFTER HOURS



Greater Marathon
Chamber of Commerce



JOIN US!

Where: Marlin Bay Resort & Marina

When: Wednesday, January 14th

5:30 - 7:30 pm

Drinks, appetizers, networking & more!

MEMBERSHIP LUNCHEON

JANUARY 20, 2026
12-1PM



LOCATION →



Marathon Elks Lodge
8239 Overseas Hwy
Marathon, FL 33050

Keynote Speaker



JENNY LORENZ



A Holistic Approach to Marketing

Jenny Lorenz, CEO of Overseas Media Group, a digital marketing agency, and the TDC's Agency of Record, will break down the fundamentals of marketing to help small businesses thrive.

PAY ONLINE: \$20/PP

WWW.FLORIDAKEYSMARATHON.COM

TO RSVP:

CALL: (305) 743-5417

EMAIL: ERIKA@FLORIDAKEYSMARATHON.COM

MARATHON NEWS, EVENTS & HAPPENINGS

First Day Hike

Thursday, January 1, 2026 at 9 AM
Event by Curry Hammock State Park
56200 overseas highway, 33050
Start the New Year in Nature!

Get outdoors and enjoy a Ranger-Led Hike at Curry Hammock State Park on January 1st!

Prefer to explore at your own pace? Our self-guided nature trail is the perfect way to enjoy the park's beauty on your own schedule. Mark your calendars for January 1st and kick off the new year with fresh air, wildlife, and stunning views. We can't wait to see you on the trail!

The Odd Couple

Thursday, January 8, 2026 at 8PM – 11PM
Event by Marathon Community Theatre
5101 Overseas Hwy, Marathon, FL, United States, Florida 33050
Join us for some laughs!

This classic comedy opens on a friendly card game in the untidy apartment of divorced Oscar Madison. And if the mess is any indication, it's no wonder that his wife left him. Late to arrive is Felix Ungar, who has just been separated from his wife. Fastidious, depressed, and none too tense, Felix seems suicidal, but as the action unfolds, Oscar becomes the one with murder on his mind when the clean freak and the slob ultimately decide to room together. Tickets are \$33.00 including fees

NOTE: We offer two (2) removable ADA seats located at the ends of our front row along with a Companion Seat for each. Please call our Box Office at 305-743-0994 to reserve ADA and Companion seats - they are not available online

Whiskers At Sunset

Saturday, January 10, 2026 at 4 PM
Event by Forgotten Felines Of The Florida Keys, Megan Hughes and Erin Buckley
Island Girls Excursions

Join Us for Whiskers at Sunset!

Get ready for an unforgettable evening aboard Island Girls Excursions as we set sail for a neon-lit sunset cruise benefiting Forgotten Felines of the Florida Keys! Enjoy cool island vibes, great music, and a stunning view of the Florida Keys — all while supporting a local cause close to our hearts.

What's Included:

- Kids are FREE with paying adult
- BYOB – cans only, please
- Champagne toast at sunset
- Fresh local stone crab (while supplies last)
- Soda & water available onboard

Important Notes:

- Please consider tipping the captain and mate — they're donating their time to help us raise funds!
- NO cats will be on the boat — so leave the cat hair at home and just enjoy the fun!
- Tickets must be purchased through the Eventbrite link provided.
- If you are bringing a child, please contact Megan directly so she can manually add them to the Eventbrite attendee count — children are free, but they must be registered for safety and capacity purposes.

No stress, no fuss — just an epic Keys sunset, good company, and a boatload of good vibes for a great cause. Don't miss your chance to be part of this purrfect night on the water!

Marathon City Hall Art Unveiling
Tuesday, January 13, 2026 at 4:30 PM
Event by City of Marathon, Florida

9805 Overseas Hwy., 33050
Marathon City Hall - New Wall Art Unveiling
Unveiling of five new art pieces by artist Timothy Goldkin featuring historic images of Marathon on the walls of City Hall. Some pieces are from the archives of Edwin O. Swift III and others came from the Monroe County Library Collection. Light refreshments will be served. The event is just prior to the 5:30 City Council Meeting. All interested persons are invited to attend. Please note that more than one Marathon City Council/Board/Committee member may participate in the event.

Paint – In with Florida Keys Watercolor Society
Tuesday, January 13, 2026 at 10AM -2PM
Event by Florida Keys Watercolor Society
St Columba Episcopal Church
Duration: 4 hr
Informal Painting meetup, supplies available

Sauced and Tossed BBQ Contest
Saturday, January 31, 2026 at 3pm
Event by City of Marathon, Florida
Marathon Community Park
BBQ TEAMS WANTED

The City of Marathon Community Events Committee, in partnership with the Mid Keys Booster Club, presents the 1st Annual City of Marathon Sauced and Tossed BBQ Party. A BBQ Competition and picnic for all to enjoy.

Admission to the event is free and will be held at Marathon Community Park Amphitheater and fields from 3pm - 6pm on Saturday January 31, 2026, with teams starting to smoke on Friday January 30th in the evening. Gotta smoke those butts a looonng time to get them tender and juicy.

For \$20, guests will receive enough tickets for each competitors booth to receive a 2 oz sample of their BBQ Pork Butt (for example: if we have 15 competitors that's 30 ounces of meat). Guest will also receive a ticket with which to vote for their favorite meat, choosing the "People's Choice Winner" for the day.

We'll have two DJ's and some games for kids and adults to play. Chef Flavor and the Culinary Class will be prepping and selling some amazing sides as well as soft drinks!! More on that later.

Right now, we're looking for teams. So if you want to try your hand at being the Pork Butt BBQ Champion of Marathon this event is for you!

Follow this link to register your team and read the rules for the competition - <https://form.jotform.com/253066004734047>

Entry is \$100 per team and there are cash prizes for 1st, 2nd, and 3rd place, plus the People's Choice Award. The 1st Place team will be awarded a minimum of \$500.

Completed entry forms and fee must be received no later than January 16, 2026 by 5pm. Fees may be paid in cash or a check made out to Mid-Keys Boosters and can be dropped off at City Hall M-F 8am - 5pm or mailed to City of Marathon BBQ, 9805 Overseas Highway, Marathon, FL 33050 Attn: Maria Covelli

Questions? Email: Events_Committee@ci.marathon.fl.us or call Maria at 305.289.4109.

*Marathon Community Theatre presents
Murder Mystery Dinner*

From Monte Carlo with MURDER

December 31, 2025

January 2, 2026



007 Casino

**Includes: Dinner, 1 play chip &
Champagne Toast**



Additional Game chips available for purchase

**Dress to impress in your finest formalwear—think sleek slick,
sparkling gowns, and just a hint of international mystery.**

The Florida Keys
Marathon



 Florida
ARTS & CULTURE

**KEYS
BINGO
PALACE**

AT MARATHON MOOSE



PUBLIC WELCOME



BINGO
PUBLIC WELCOME
EVERY MONDAY
at 6:15 pm
at the Marathon Moose
11601 1st Ave. Gulf

Doors to our newly renovated and smoke-free Hall open at 5 pm – last card sold at 6 pm

6 Game Packets – 6 Squares \$25; 12 Squares \$40

Bonus Games – Shotgun \$5 and Coverall \$10

Progressive on Coverall \$2 – must get the Coverall in 50 Balls or less.

Game 1 – Anyway Bingo; Game 2 – Small Picture Frame; Game 3 – Floating Block of Nine; Bonus Game Shotgun; Game 4 – Anyway Bingo; Game 5 – Floating Six Pack; Game 6 – Crazy L; and Bonus Game Coverall (plus Progressive)

Pull Tabs \$1

Water, Soda and Chips available for purchase

FLORIDA KEYS Celtic Festival

JANUARY 10-11 2026

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CELTIC VENDORS

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MARATHON COMMUNITY PARK

ADVANCED TICKETS 1 DAY \$12 / 2 DAY \$17.00

AT THE GATE 1 DAY \$15 / 2 DAY \$20.00

CHILDREN UNDER 12 FREE

FLORIDAKEYSCELTICFESTIVAL.COM

The Florida Keys
Marathon

WHISKERS AT SUNSET

SATURDAY
JAN 10TH 4PM

Get ready for an unforgettable evening aboard Island Girls Excursions as we set sail benefiting Forgotten Felines of the Florida Keys! Enjoy cool island vibes, great music, and a stunning view of the Florida Keys — all while supporting a local cause close to our hearts.



SCAN QR CODE FOR TICKETS

What's Included:

- Kids are FREE with paying adult
- BYOB – cans only, please
- Champagne toast at sunset
- Fresh local stone crab (while supplies last)
- Soda & water available onboard

important Notes:

- Please consider tipping the captain and mate — they're donating their time to help us raise funds!

No stress, no fuss — just an epic Keys sunset, good company, and a boatload of good vibes for a great cause. Don't miss your chance to be part of this purrfect! night on the water!



Dive Into Art: Stories from the Sea

**ON DISPLAY
JAN 21 - APRIL 15
2026**



Free Immerse Yourself Presentation

Creating "Dive Into Art: Stories from the Sea"

WED | Jan 21st | 7 PM

Join us in-person or online!



**Presented by:
Artists Adrienne Z
and Diane Smith**



HISTORY OF DIVING MUSEUM GUIDED TOURS

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ine Biology

What Has Develop

SATURDAY, JAN 24TH
11 AM AND 2 PM
JOIN US!



Quit tobacco with Group Quit.

There's never been a more Important time to quit.



In-Person Group Sessions



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Benefits:

- FREE expert-led sessions.
- FREE nicotine replacement therapy such as patches, gum, or lozenges.*
*if medically appropriate for those 18 years of age or older
- Covers all forms of tobacco.
- Develop your personalized quit plan.
- More than **DOUBLES** your chances of success.

Group Schedule:

Key West 1304 Truman Ave
Tuesday 10 am to 11am
Wednesday 6pm to 7pm

Marathon 5800 Overseas Hwy #38
Tuesday 10am to 11am & 5pm to 6pm

Big Pine 179 Key Deer Blvd
Wednesday 4 pm to 5 pm

Islamorada Library 81830 Overseas Hwy
Thursday 12 pm to 1pm

Key Largo Library 101485 Overseas Hwy
Wednesday 1 pm to 2 pm

Tavernier 50 High Point Rd
Wednesday 5 pm to 6 pm

Sponsored by:

Keys AHEC
Health Centers

For more information on Group
Quit sessions, contact:

KeysAHEC

305-743-7111 x 205



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tobaccofreeflorida.com/quityourway



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Coaches are heroes to our athletes – and instrumental in enriching their lives and sports experience. They are role models, heroes, and leaders who give our 80,000 + participants courage and the capacity to learn, grow, and improve in Special Olympics Florida

Join us for a Spring/Summer Coaches Conference on Feb. 7

Key Largo School -104801 Overseas Hwy, Key Largo, FL 33037

10 am-2 pm

Interactive breakout sessions, Sports Sessions, lunch will be provided

2026 Spring/Summer Coach Conference

Sign up for certification

Choose your sport from the drop down box

Scan the QR code

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AFTER HOURS AT AQUARIUM ENCOUNTERS



COMMERCE CORNER



The Friends of the Islamorada Area State Parks or FIASP is the official citizen support organization of seven State Parks in the upper and middle keys. As one of the longest running "Friends Group" organizations, over the years they have provided support to virtually every aspect of operations across seven state parks, from Curry Hammock to Windley Key.

The Friends' have helped with improving visitor services, funding the acquisition of park amenities, enhancing park protection and hard-working volunteers from FIASP continue to assist with ongoing resource management efforts by providing the energy, enthusiasm and effort needed to help with beach clean-up events as well as other special events. One such beloved tradition is the Lignumvitae Christmas Friend Raiser, a festive way to enjoy the beauty of the islands while giving back to the parks we all cherish.

Lignumvitae Christmas Friend Raiser

Saturday, December 6

\$25 donation includes round trip transportation to the Island and Admission to the park

For more information call **305.664.4339**

All donations support

Friends of the Islamorada Area State Parks Inc.



GREATER MARATHON CHAMBER OF COMMERCE

305.743.5417 • 1.800.262.7284

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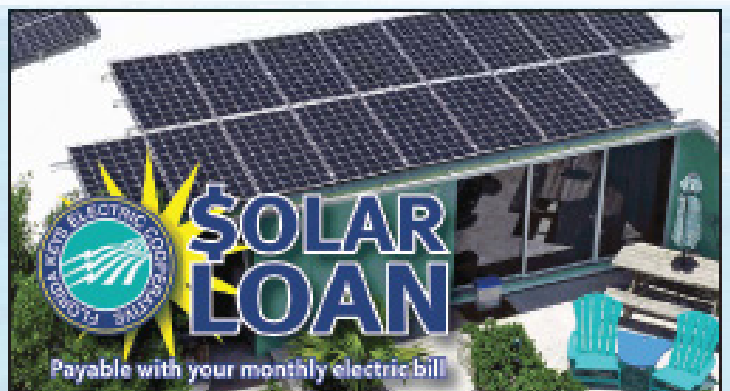
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Payable with your monthly electric bill

**Interested in Solar?
Finance with FKEC!**

Florida Keys Electric Cooperative is committed to making access to solar power generation possible for interested members. Obtain an FKEC solar loan and make payments through your monthly electric bill — it's that easy.

How do I qualify? Qualifying is based solely on your credit history with FKEC. Residential members must have a minimum 12-month clean billing history with FKEC and commercial members must have 24 months.

How do I apply? Start by calling FKEC Member Service at 305-852-2431 to see if you are eligible, and to learn more about the terms of the loan. You can also find the terms and steps to obtaining a solar loan at www.FKEC.com.

305.852.2431 • www.FKEC.com



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 305-294-6622  KeysFCU.org



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 1996 Overseas Hwy,
Marathon, FL 33050

 (305) 434-9047

 faroblancomarina.com

Located just an hour north of Key West, Faro Blanco is a premier marina featuring yachts up to 140', with top-tier services, amenities, and stunning views, highlighted by its historic lighthouse.

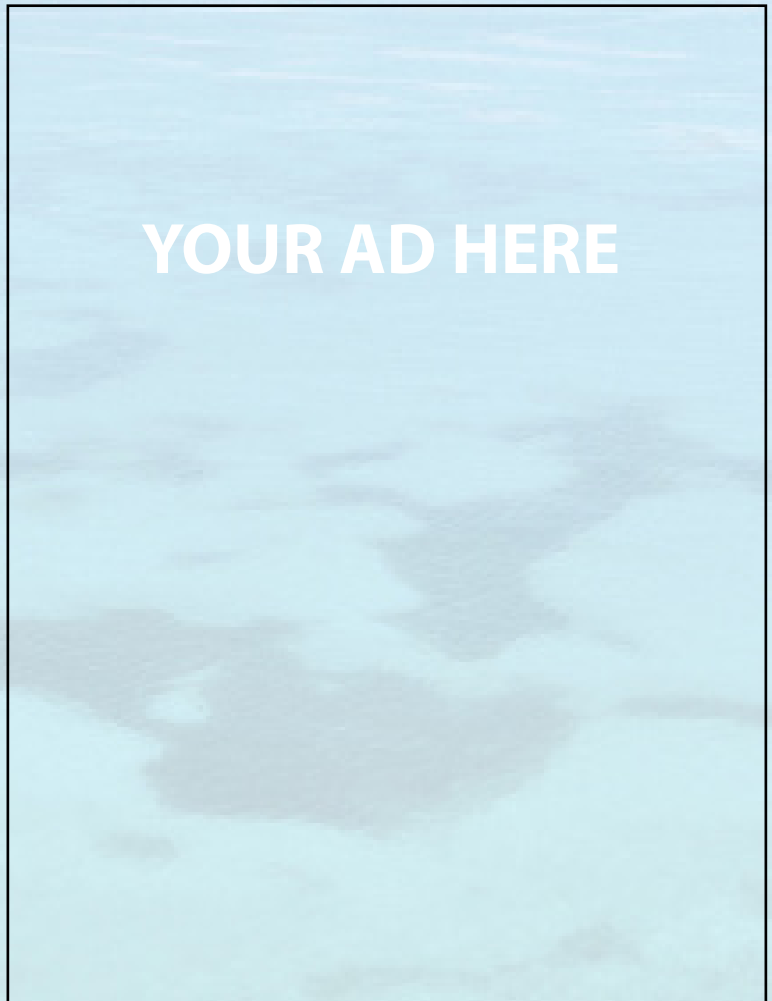


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All loans subject to credit and property approval. Some restrictions and fees may apply.

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ceo@floridakeysmarathon.com